



Our success is our quality.
Our employees are the key
to this.
Become part of our team!



OERTLI is the market-leading Swiss company in manufacturing precision tools for mechanical wood-working with around 220 employees worldwide.

During succession planning for our team in Switzerland, we are looking for you as our new

Window Specialist Sales Export 100%

In this challenging position you will report to the Head of Sales Export. Diverse and exciting tasks await you in the business area assigned to you.

Your main tasks

In the given markets, you are primarily responsible for achieving the sales targets.

To achieve these, you actively support the existing dealers, build up and expand the network in the window industry and keep contact with machine manufacturers. You advise and sell with focus in the field of window fabrication and timber construction. In addition, you will work closely with our sales office.

If new and further developments of the product range arise, your input is needed. The same applies to the annual preparation of the sales and sales budget.

Your profile

- Carpenter with several years of professional experience
- Further training as a wood technician or similar
- Particularly good expertise in the field of window construction and the supplier industry
- High analytical capabilities for recognizing manufacturing processes at the customer's site
- Joy and flair for sales; appreciating customer contacts as well as negotiation skills
- Honest person of integrity with good manners
- Commercial and technical understanding, entrepreneurial and joined-up thinking
- Language skills in spoken and written: English mandatory, Scandinavian languages are an advantage, as well as any other foreign languages
- Willingness for flexible working incl. approx. 50% travel
- Perseverance, self-discipline and will to succeed

What we offer

You can expect a challenging task with a high degree of independence. Thanks to flat hierarchies and an open corporate culture, you can contribute your ideas and actively shape the future of our traditional company. You will benefit from comprehensive induction and attractive social benefits.

Are you interested? Then we look forward to receiving your complete application documents. For further information please contact Ms. Sabine Gnädinger.